



Carboline Company  
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Phil Pickens  
Tecon Services Inc.  
515 Garden Oaks Blvd.  
Houston, TX 77018

Re. Pyrocrete 241 Fireproofing  
Trinity Industries, Pasadena Refining Project

Dear Phil,

I just wanted to send you a quick note to let you know that I stopped by your yard last week and observed the installation of the Pyrocrete for this project.

The material was being installed in accordance with Carboline's recommendations and the finished appearance was outstanding. We appreciate your hard work and dedication to supplying a quality product. Without customers like Tecon, it would not be possible for us to successfully promote our products.

Please let me know if there is anything I can do to be of assistance. Thanks again for doing such a nice job installing Pyrocrete.

Best regards,

Robert B. Pool  
Territory Manager

RBP/gd